# **2023** Edelman Trust Barometer

Australia Report





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## **2023 Edelman Trust Barometer**

Methodology

#### Annual online survey in its 23rd year

Fieldwork conducted: Nov 1 – Nov 28, 2022



Russia, part of the Edelman Trust Barometer from 2007 to 2022, was not included in this wave

#### **Global averages**

These vary based on the number of countries surveyed each year:

#### GLOBAL 27

\*To protect the stability of the global average, Sweden will not be included in the average until there are at least two years of recent data

#### GLOBAL 25 Excludes China and Thailand

The sensitive nature of the question prevented this data from being collected in these countries

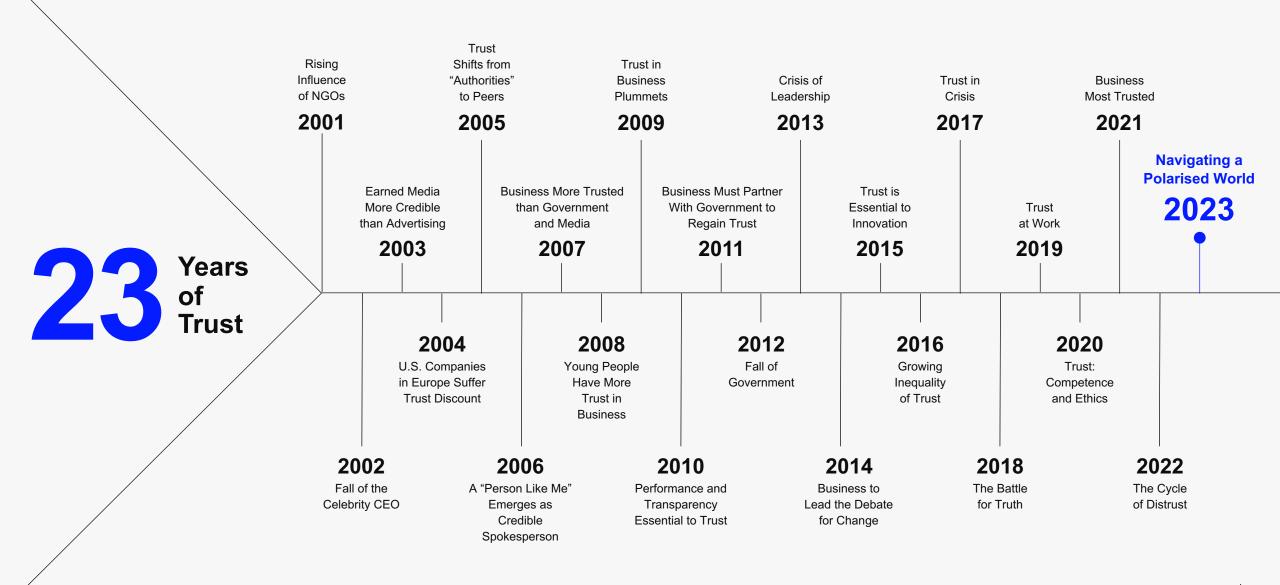
#### **Statistical significance**

• -- 0 --

**O** Significant change

All indicated year-over-year significant changes were determined using a t-test set at a 99%+ confidence level

For more details on global averages and country-specific methodology, please refer to the Technical Appendix



### Four Forces That Have Australia on the Path to Polarisation

#### **Economic Anxieties**

#### Institutional Imbalance

#### Mass-Class Divide

#### The Battle for Truth



Economic optimism is collapsing around the world, with 24 of 28 countries seeing all-time lows in the number of people who think their families will be better off in five years.



Business is now the sole institution seen as competent and ethical; government is viewed as unethical and incompetent. Business is under pressure to step into the void left by government.



People in the top quartile of income live in a different trust reality than those in the bottom quartile, with 20+ point gaps in Thailand, the United States, and Saudi Arabia.



A shared media environment has given way to echo chambers, making it harder to collaboratively solve problems. Media is not trusted, with especially low trust in social media.

## **Trust Slides in Australia**

#### Trust Index

(the average percent trust in NGOs, business, government and media)



O Significant change

Distrust Neutral Trust (1-49) (50-59) (60-100)

**2023 Edelman Trust Barometer**. The Trust Index is the average percent trust in NGOs, business, government and media. TRU\_INS. Below is a list of institutions. For each one, please indicate how much you trust that institution to do what is right. 9-point scale; top 4 box, trust. General population, 27-mkt avg. \*Sweden is not included in the global average.

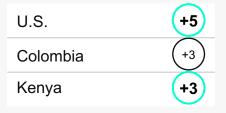
2022 General population				
56	Global 27			
83	China			
76	UAE			
75	Indonesia			
74	India			
72	Saudi Arabia			
66	Malaysia			
66	Singapore			
66	Thailand			
60	Kenya			
59	Mexico			
57	The Netherlands			
56	Nigeria			
54	Canada			
53	Australia			
53	Italy			
51	Brazil			
51	Ireland			
50	France			
48	Colombia			
48	S. Africa			
46	Germany			
45	Argentina			
45	Spain			
44	UK			
43	U.S.			
42	S. Korea			
40	Japan			

#### 2023 General population

56	Global 27
83	China
75	Indonesia
74	UAE
73	India
71	Saudi Arabia
66	Singapore
66	Thailand
63	Kenya
62	Malaysia
61	Mexico
56	Nigeria
54	The Netherlands
53	Brazil
52	Canada
51	Colombia
51	France
50	Italy
48	Australia
48	Ireland
48	U.S.
47	S. Africa
46	Germany
44	Spain
43	UK
42	Argentina
38	Japan
36	S. Korea



#### **Biggest gainers:**

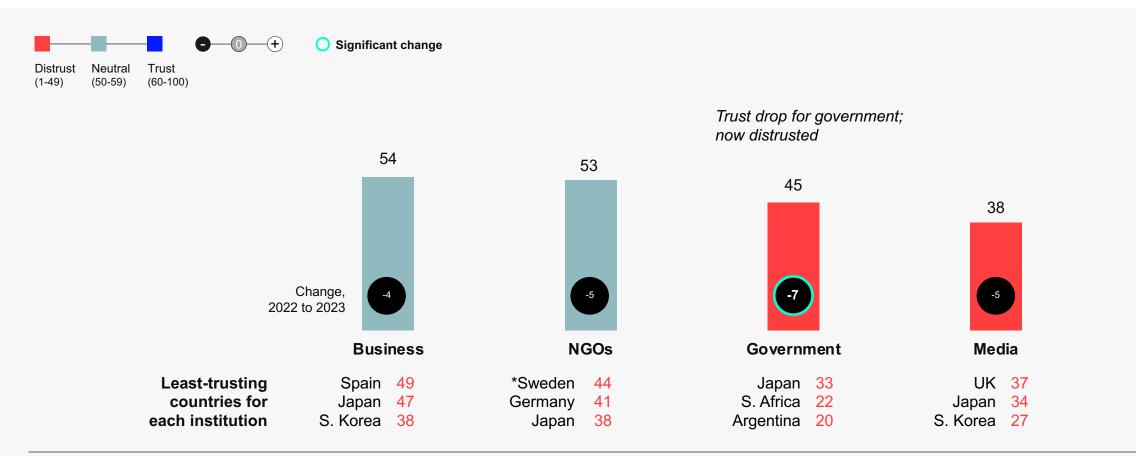


#### **Biggest losers:**



#### In Australia, No Institution Trusted

Percent trust, in Australia



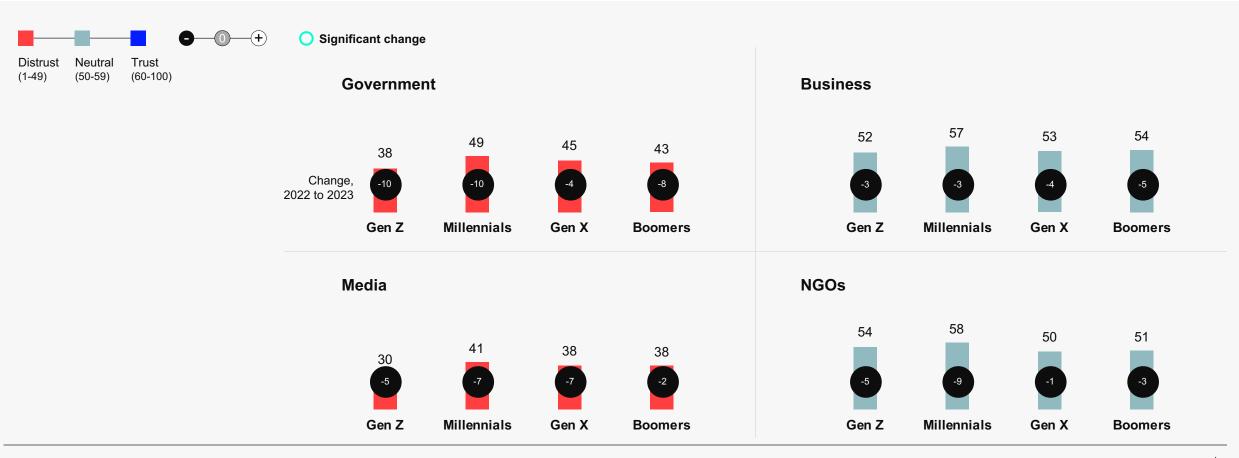


2023 Edelman Trust Barometer. TRU\_INS. Below is a list of institutions. For each one, please indicate how much you trust that institution to do what is right. 9-point scale; top 4 box, trust. General population, Australia. Year-over-year changes were tested for significance using a t-test set at the 99%+ confidence level.

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#### **Gen Z Leads Trust Decline**

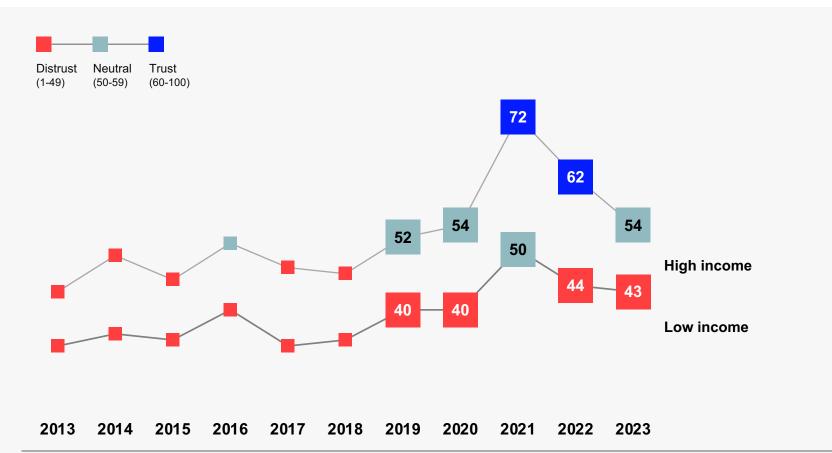
Percent trust, in Australia, by generation



. 2023 Edelman Trust Barometer. TRU\_INS. Below is a list of institutions. For each one, please indicate how much you trust that institution to do what is right. 9-point scale; top 4 box, trust. General population, Australia, by generation. Year-over-year changes were tested for significance using a t-test set at the 99%+ confidence level.

#### **Trust Inequality in Australia Narrows**

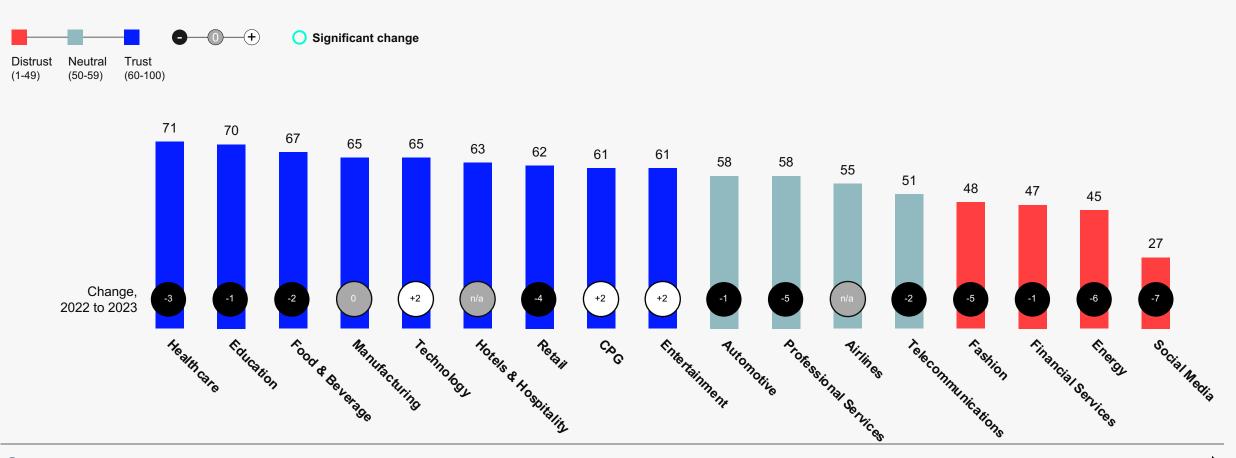
Trust Index in Australia, by high and low income



2023 Edelman Trust Barometer. The Trust Index is the average percent trust in NGOs, business, government and media. TRU\_INS. Below is a list of institutions. For each one, please indicate how much you trust that institution to do what is right. 9-point scale; top 4 box, trust. General population, Australia, by income.

## In Australia, Trust in 11 of 15 Industry Sectors Declines

Percent trust, in Australia



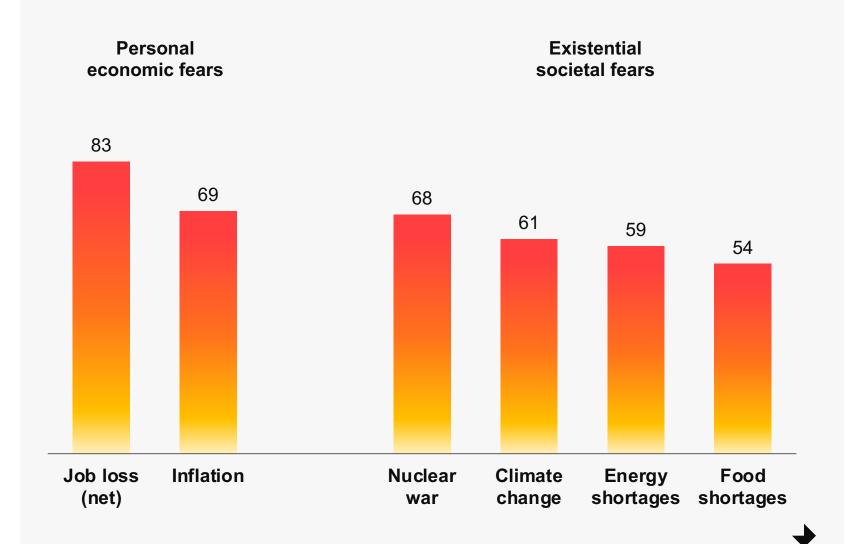
2023 Edelman Trust Barometer. TRU\_IND. Please indicate how much you trust businesses in each of the following industries to do what is right. 9-point scale; top 4 box, trust. Industries shown to half of the sample. General population, Australia. Year-over-year changes were tested for significance using a t-test set at the 99%+ confidence level.

## Across the world, we're united in our fears

12

#### **New Existential Fears Emerge**

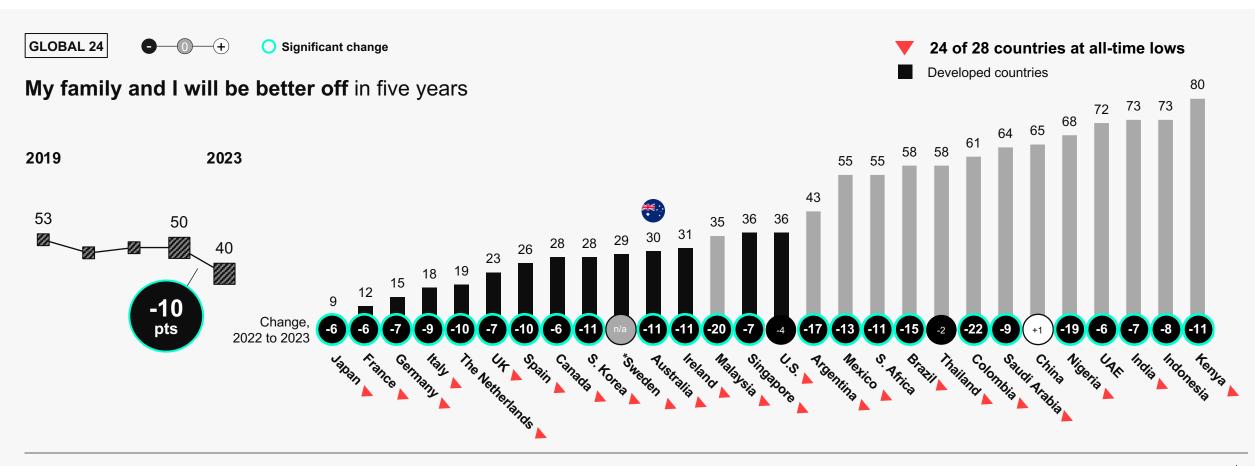
Percent who worry about each, in Australia



**2023 Edelman Trust Barometer.** POP\_EMO. Some people say they worry about many things while others say they have few concerns. We are interested in what you worry about. Specifically, how much do you worry about each of the following? 9-point scale; top 4 box, worry. Some attributes asked of half of the sample. General population, Australia. Job loss asked of those who are an employee of an organisation (Q43/1). Job loss is a net of attributes 1-3, 5, and 22-24.

### Economic Optimism Collapses; Significant Decline in Australia

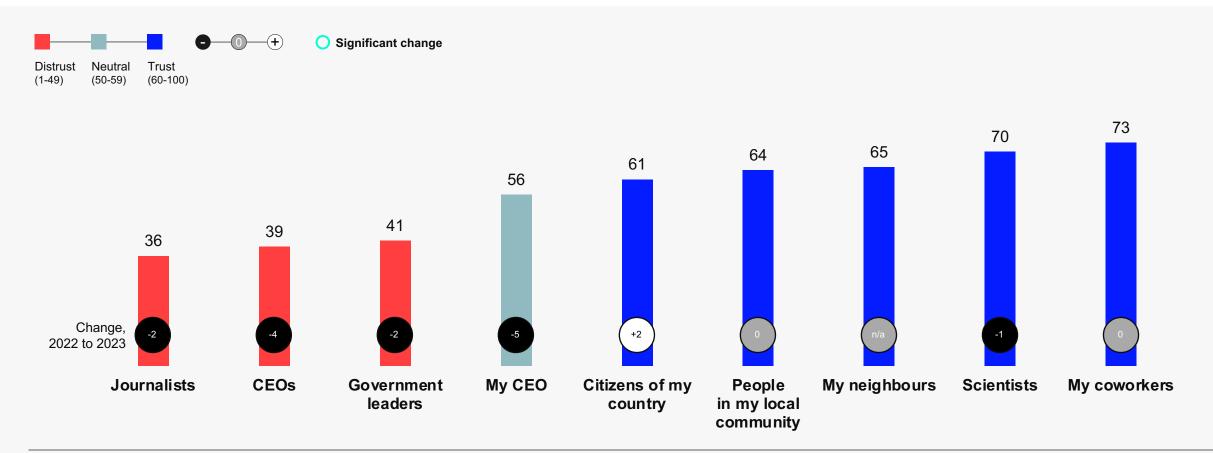
Percent who say



**2023 Edelman Trust Barometer.** CNG\_FUT. Thinking about the economic prospects for yourself and your family, how do you think you and your family will be doing in five years' time? 5-point scale; top 2 box, better off. General population, 24-mkt avg. \*Sweden is not included in the global average. Year-over-year changes were tested for significance using a t-test set at the 99%+ confidence level.

## Institutional Leaders Distrusted; Localisation of Trust Continues

Percent trust, in Australia





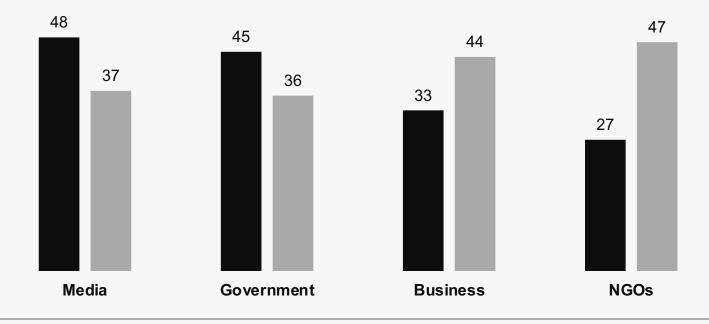
2023 Edelman Trust Barometer. TRU\_PEP. Below is a list of groups of people. For each one, please indicate how much you trust that group of people to do what is right. 9-point scale; top 4 box, trust. Some attributes asked of half of the sample. General population, Australia. "My coworkers" and "my CEO" only shown to those who are an employee of an organisation (Q43/1). Year-over-year changes were tested for significance using a t-test set at the 99%+ confidence level.

## Government and Media Fuel Cycle of Distrust, Seen as Sources of Misleading Information

Percent who say, in Australia

These institutions are

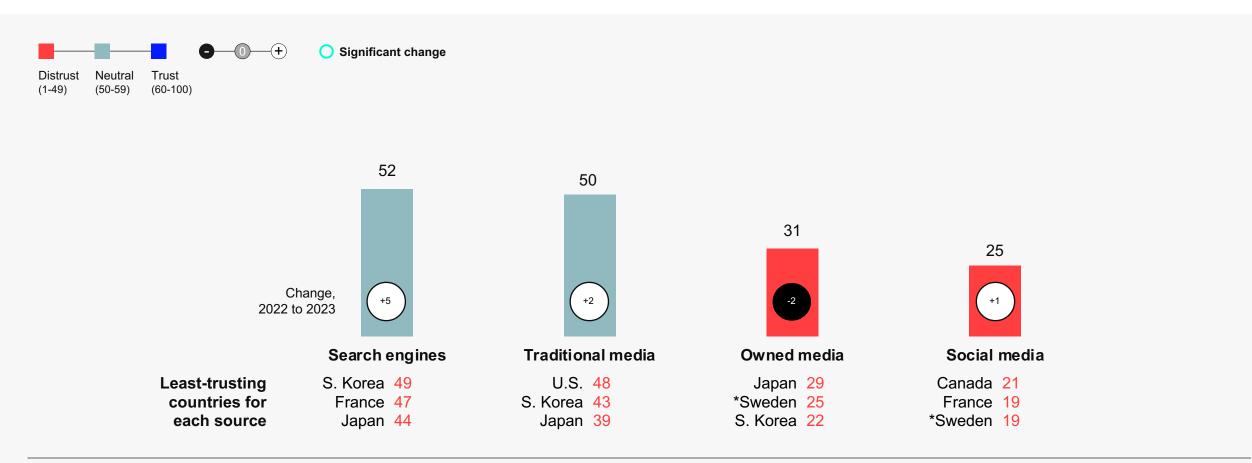
a source of **false or misleading** information a reliable source of **trustworthy** information



2023 Edelman Trust Barometer. [INS]\_PER\_DIM. In thinking about why you do or do not trust [institution], please specify where you think they fall on the scale between the two opposing descriptions. 11-point scale; top 5 box, positive; bottom 5 box, negative. Media and NGOs shown to half of the sample. General population, Australia.

#### In Australia, No News Source Trusted

Percent trust, in Australia



2023 Edelman Trust Barometer. COM\_MCL. When looking for general news and information, how much would you trust each type of source for general news and information? 9-point scale; top 4 box, trust. Question asked of half of the sample. General population, Australia. Year-over-year changes were tested for significance using a t-test set at the 99%+ confidence level.

## Mass-Class Divide: **Income-Based Inequality Creates Two Trust Realities**

#### **Trust Index**

(average percent trust in NGOs, business, government, and media)

Distrust Neutral Trust (50-59) (1-49)(60-100)

2023 Edelman Trust Barometer. The Trust Index is the average percent trust in NGOs, business, government and media. TRU INS. Below is a list of institutions. For each one, please indicate how much you trust that institution to do what is right. 9-point scale; top 4 box, trust. General population, 27-mkt avg., by income. \*Sweden is not included in the global average.

Income quartiles were determined separately for each country based on the distribution of household incomes among respondents from that country.

2023 High income (top 25%)				
64	Global 27			
90	China			
85	Thailand			
84	Saudi Arabia			
82	Indonesia			
82	UAE			
76	India			
73	Singapore			
70	Kenya			
66	Malaysia			
64	Mexico			
63	U.S.			
62	Nigeria			
62	The Netherlands			
60	France			
60	Germany			
60	Ireland			
59	Italy			
56	Brazil			
54	Australia			
54	Colombia			
53	Canada			
52	S. Africa			
52	*Sweden			
51	UK			
49	Spain			
48	Japan			
47	Argentina			
44	S. Korea			

#### 2023 Low income (bottom 25%)

49	Global 27
71	China
70	India
68	Indonesia
64	Saudi Arabia
63	Kenya
63	UAE
56	Mexico
56	Nigeria
55	Malaysia
55	Singapore
48	Brazil
48	Thailand
47	Canada
46	France
46	Italy
46	The Netherlands
44	Colombia
43	Australia
42	Germany
42	Ireland
41	S. Africa
41	*Sweden
40	Spain
40	U.S.
37	Argentina
35	UK
29	Japan

S. Korea

15pts trust inequality globally; double-digits in 21 of 28 countries

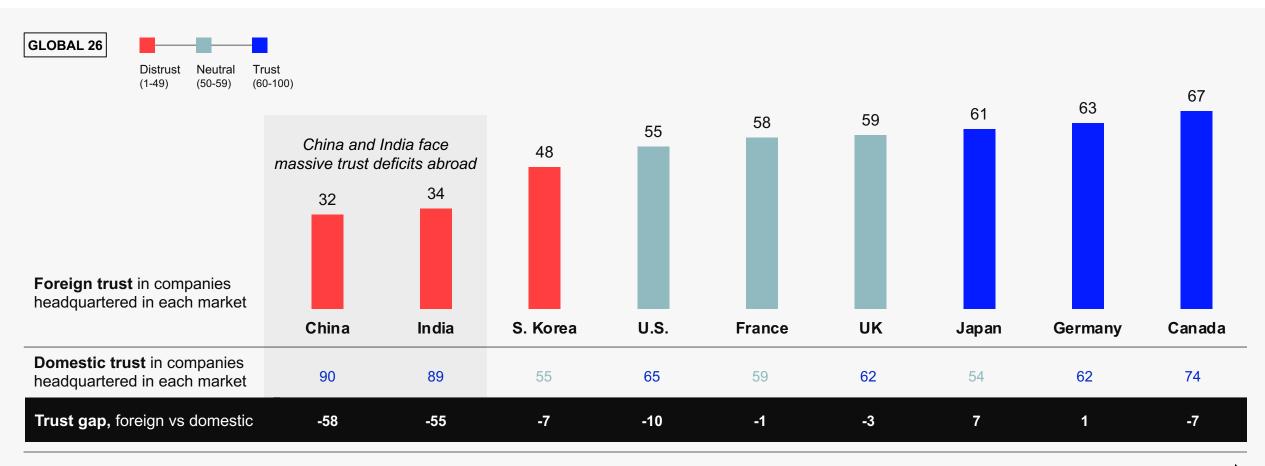
#### **Greatest income-based** trust inequality in:

U.S.

Thailand	(37pts)
U.S.	23pts
Saudi Arabia	(20pts)
China	(19pts)
Japan	(19pts)
UAE	(19pts)

#### **Trust at Home Does Not Guarantee Trust Abroad**

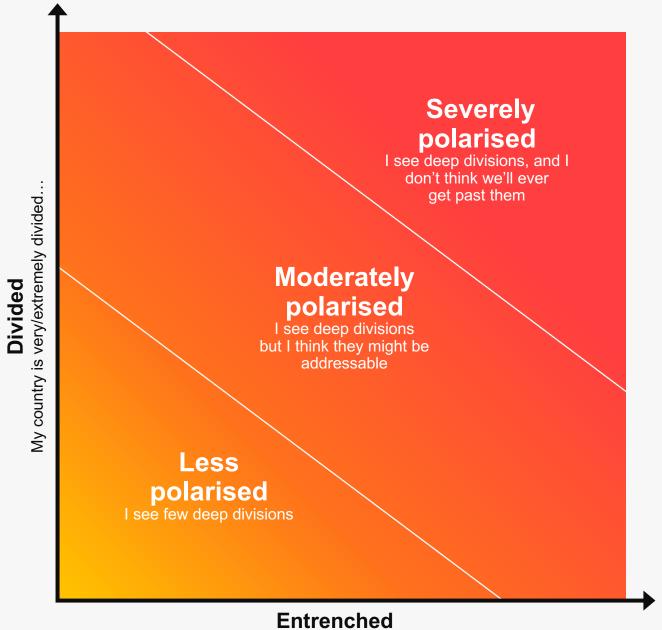
Percent trust in companies headquartered in each country



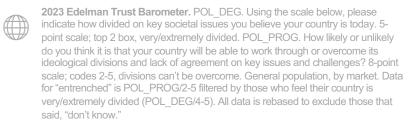
2023 Edelman Trust Barometer. TRU\_NAT. Now we would like to focus on global companies headquartered in specific markets. Please indicate how much you trust global companies headquartered in the following markets to do what is right. 9-point scale; top 4 box, trust. Question asked of half of the sample. General population, 26-mkt avg., excluding country being rated for "foreign trust", and by market for "domestic trust".

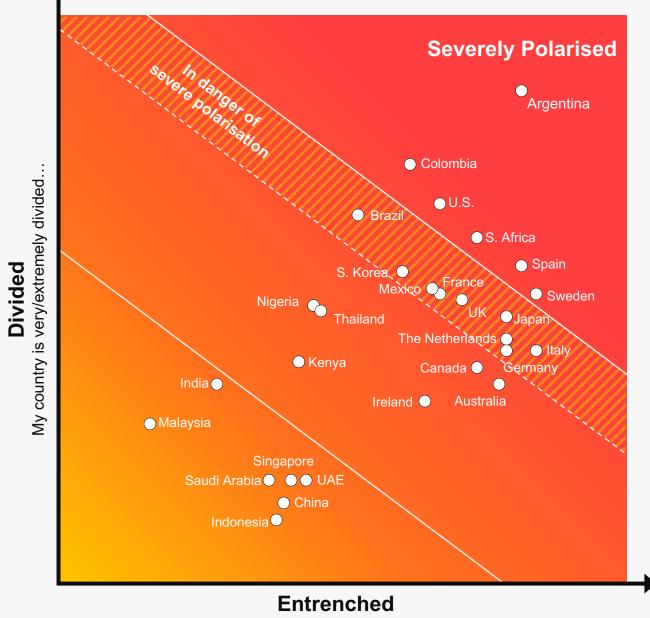
## **Distrust Breeds Polarisation**

## Polarisation Most Severe When Deep Divisions Become Entrenched



## Australia In Moderately Polarised Territory





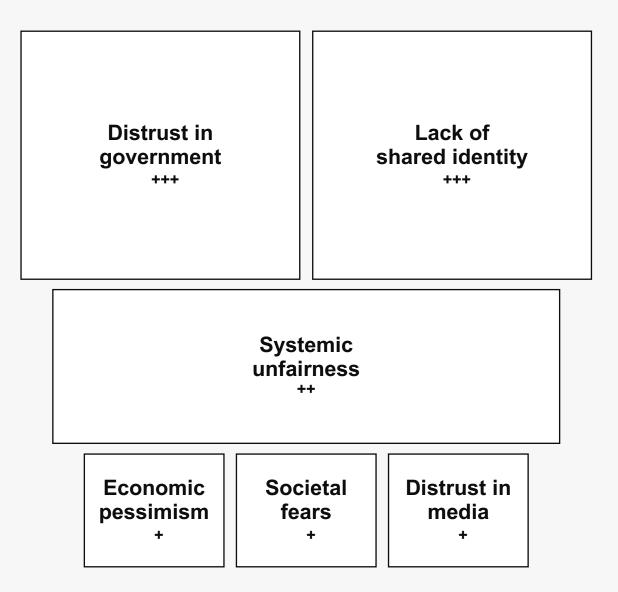
... and I do not feel these divisions can be overcome

## To Correct Course, These are the Polarisation Factors to Tackle

Size of impact on respondent's perception of polarisation

+ Less than .20 ++ .20 to .30 +++ More than .30

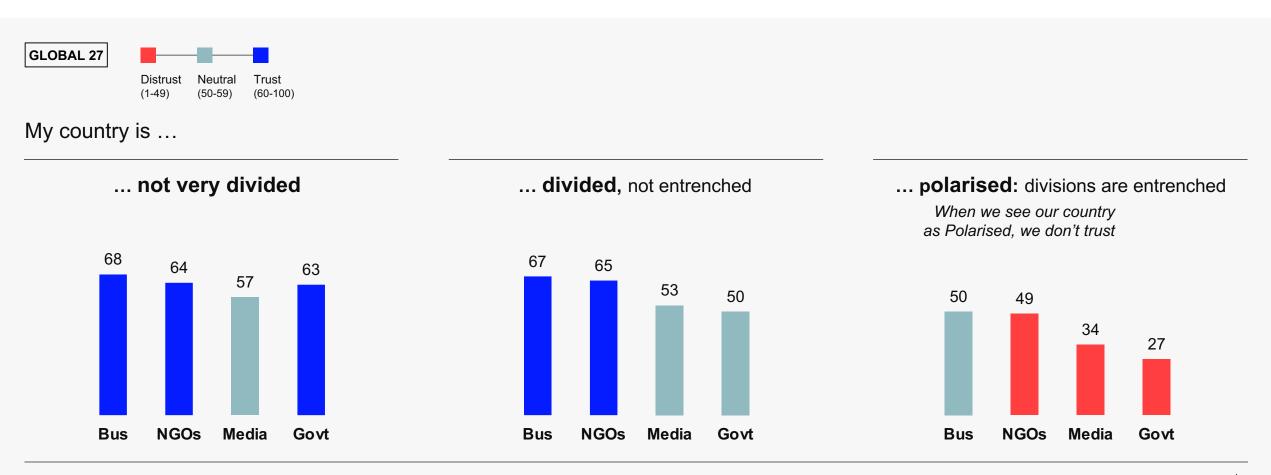
Only significant drivers of polarisation are shown



**2023 Edelman Trust Barometer.** Regression analysis conducted on several questions. For a full explanation of how this data was calculated, please see the Technical Appendix.

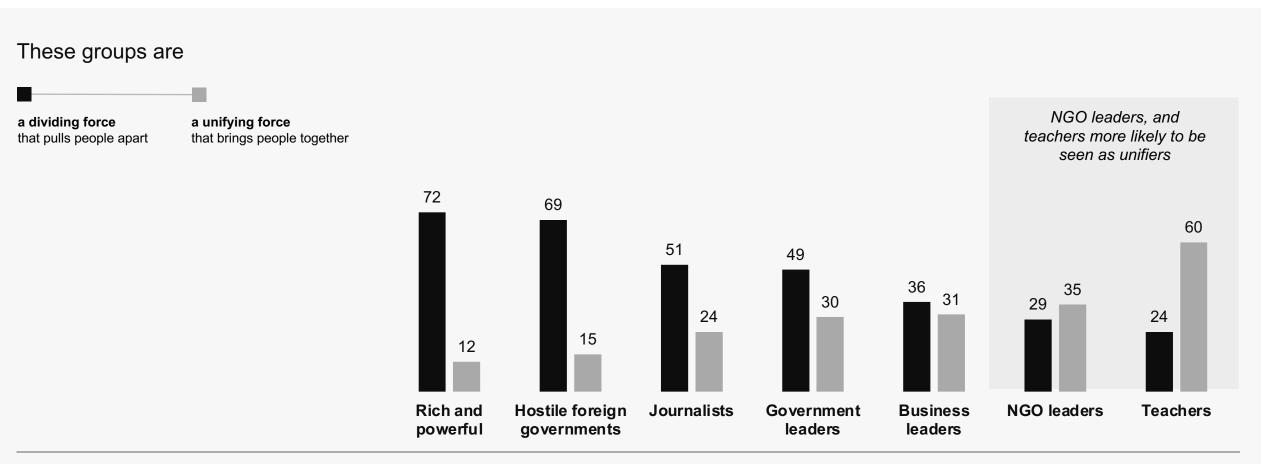
## Both Cause and Consequence: Polarisation Itself Leads to Further Distrust

Percent trust among those who say



## **Divisive Forces Exploit and Intensify Our Differences**

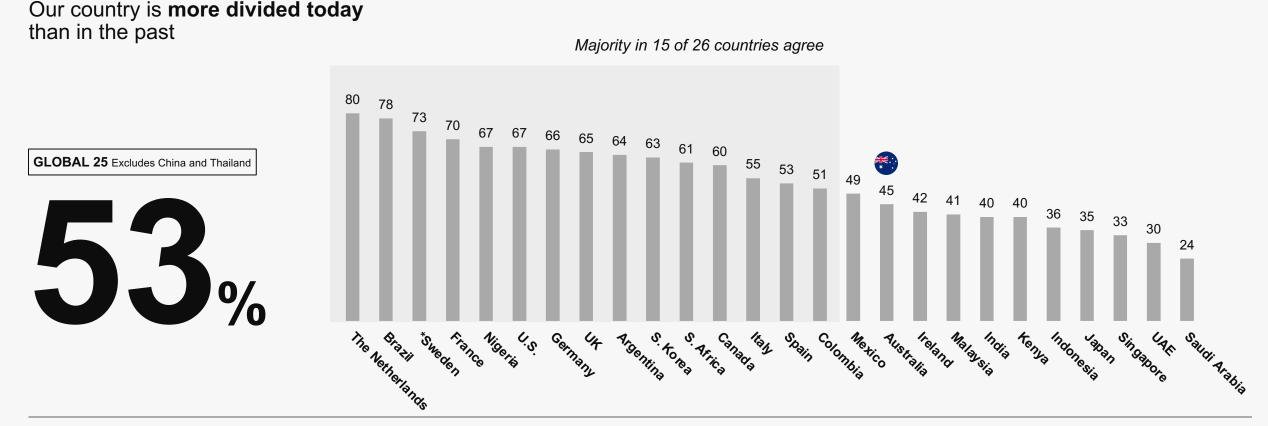
Percent who say, in Australia



**2023 Edelman Trust Barometer.** PROB\_PLP. Ideological differences will always exist among people, but there are some groups of people that are perhaps making things worse than they might otherwise be by fueling divisions and fomenting a lack of civility between people who hold different views. In contrast, there are some groups of people that are perhaps making things better than they might otherwise be by working to foster cooperation between people who hold different views. In thinking about each group of people listed below, please specify where you think they fall on the scale between being a unifying force in society and being a dividing force. 11-point scale; codes 1-5, a dividing source in society; codes 7-11, a unifying source in society. Some attributes asked of half of the sample. General population, Australia.

#### More Divided Today Than in the Past

Percent who say



2023 Edelman Trust Barometer. NAT\_POL. Which of the following is the most accurate description of the situation in your country today? General population, 25-mkt avg. Data not collected in China and Thailand. \*Sweden is not included in the global average.

#### In Australia, Social Fabric Weakens

Percent who say, in Australia

The lack of civility and mutual respect today is the **worst I have ever seen** 

The social fabric that once held this country together has **grown too weak** to serve as a foundation **for unity and common purpose** 





2023 Edelman Trust Barometer. POP\_MDC. Below is a list of statements. For each one, please rate how true you believe that statement is using a nine-point scale where one means it is "not at all true" and nine means it is "completely true". 9-point scale; top 4 box, true. General population, Australia.

#### Few Would Help, Live, or Work With the Other Side

Among those who feel strongly about an issue, percent who say, in Australia

If a person strongly disagreed with me or my point of view, I would ...

Help them if they were in need Be willing to live in the same neighborhood

Be willing to have them as a coworker









2023 Edelman Trust Barometer. ISS\_DIF\_CONS. Thinking about the issue you just selected, which of the following describes how you would feel about, or act towards, a person who strongly disagreed with your position or point of view on that issue? Pick all that apply. Question asked among those who feel strongly about an issue (PERS\_ISS/1-5). General population, Australia.

#### **Polarisation Worsens Fears**

Among those who say their country is divided on key issues, percent who say, in Australia

If our divisions are not addressed, this is likely to be a consequence

#### Top 5 of 13:



Economic consequence

Economic consequence



2023 Edelman Trust Barometer. NAT\_POL\_CONS. What do you see as the likely consequences of these divisions within your country if they are not addressed? Pick all that apply. Question asked among those who say their country is divided on key issues (POL\_DEG/2-5). General population, Australia. The order shown is based on top 5 rank with ties broken by decimals.

## **Great Expectations for Business**

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AGE

PAY

**A LIVING** 

WAGE

49 WARD, TMC

WORKERS

AN

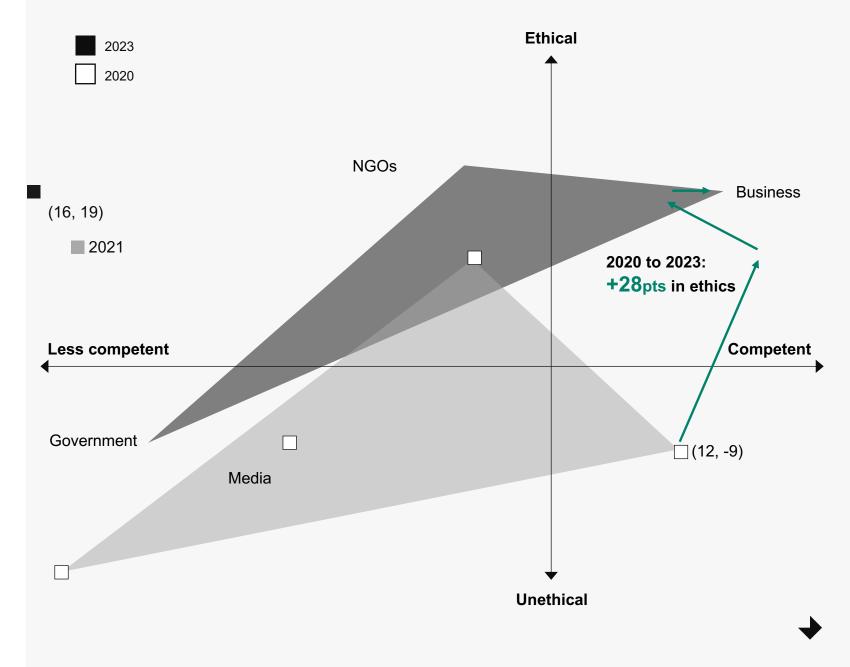
P. 28

## In Australia, Business Remains Only Institution Seen As Competent and Ethical (-8, 22)

(Competence score, net ethical score) 2022

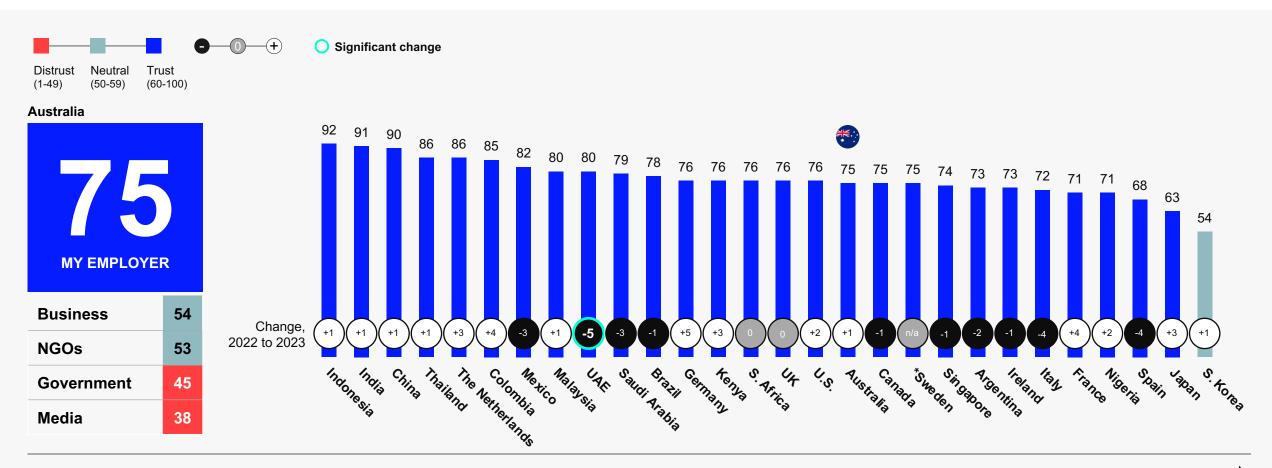
-12)

2023 Edelman Trust Barometer. The ethical scores are averages of nets based on [INS]\_PER\_DIM/1-4. Government and Media were only asked of half of the sample. The competence score is a net based on TRU\_3D\_[INS]/1. Government and Media were only asked of half of the sample. General population, Australia. For full details regarding how this data was calculated and plotted, please see the Technical Appendix.



## In Australia, My Employer Trusted

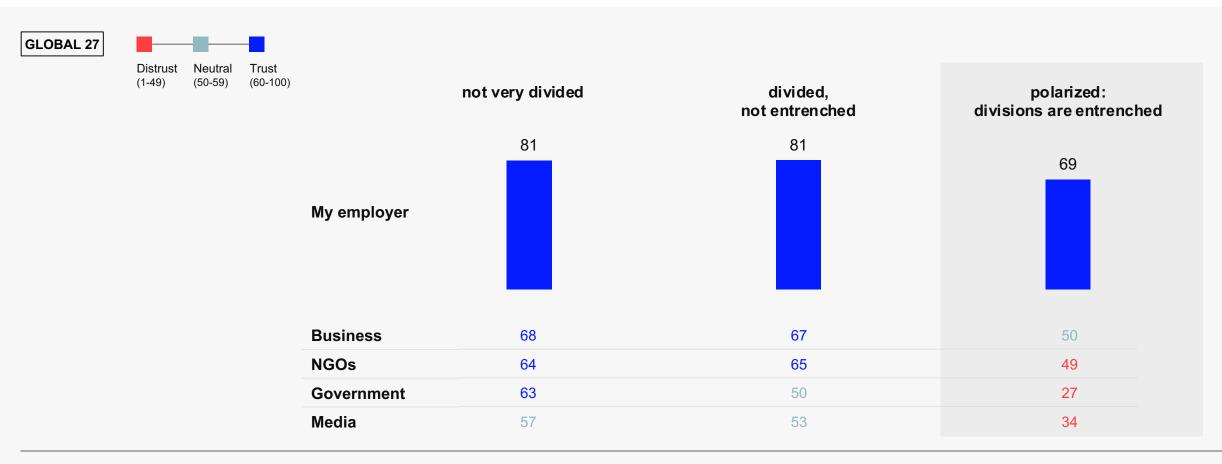
Percent trust



2023 Edelman Trust Barometer. TRU\_INS. Below is a list of institutions. For each one, please indicate how much you trust that institution to do what is right. 9-point scale; top 4 box, trust. General population, by market. "Your employer" only shown to those who are an employee of an organisation (Q43/1). \*Sweden is not included in the global average. Year-over-year changes were tested for significance using a t-test set at the 99%+ confidence level.

## Among Those Who Feel Polarised, Employer Is Only Trusted Institution

Percent trust among those who say their country is ...



2023 Edelman Trust Barometer. TRU\_INS. Below is a list of institutions. For each one, please indicate how much you trust that institution to do what is right. 9-point scale; top 4 box, trust. General population, 27-mkt avg. "Your employer" only shown to those who are an employee of an organisation (Q43/1).

## **Consumers and Employees Pressure Business to Stand Up for Them**

Percent who say

**2022 Edelman Trust Barometer Special Report:** The New Cascade of Influence

I buy or advocate for brands based on my beliefs and values

GLOBAL 14

63

**2022 Edelman Trust Barometer Special Report:** Trust In the Workplace

## Having societal impact is a strong expectation or deal breaker when considering a job (avg)

#### GLOBAL 7

#### Among employees



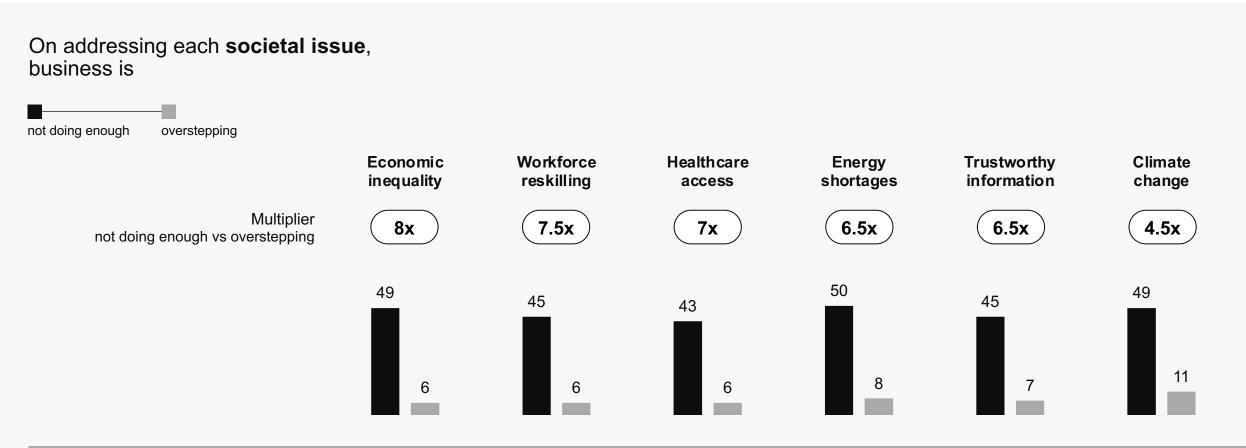
Business reflects my values Has a greater purpose Meaningful work that shapes society Opportunities to address social problems Stops specific business practices if employees object CEO addresses controversial issues I care about

2022 Edelman Trust Barometer Special Report: The New Cascade of Influence. Belief-driven consumers. General population, 14-mkt avg. Please see the Technical Appendix for full explanation of how belief-driven consumers were measured.

**2022 Edelman Trust Barometer Special Report: Trust in the Workplace.** EMP\_IMP. When considering an organization as a potential place of employment, how important is each of the following to you in deciding whether or not you would accept a job offer there? 3-point scale; top 2 box, important. 7-mkt avg. All data is filtered to be among employees who work for an organisation or corporation (Q43/1). "Societal impact" is an average of attributes 12-17.

### **People Want More From Business, Not Less**

Percent who say, in Australia



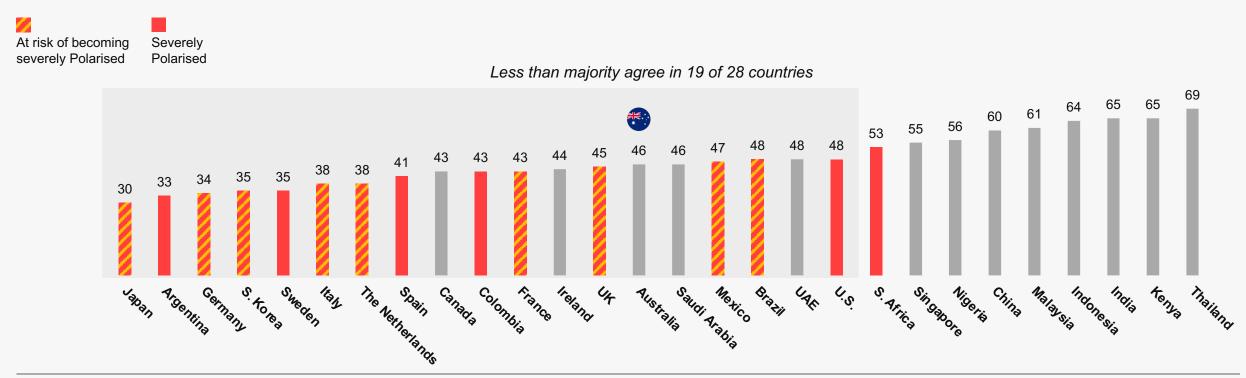
2023 Edelman Trust Barometer. BUS\_BND. Think about business as an institution, and its current level of engagement in addressing societal needs and issues. When it comes to each of the following areas, please indicate if you think business is going too far and overstepping what it should be doing, is doing just the right amount in regard to this activity, or is not going far enough in its actions and should be doing more. 3-point scale; code 3, "not doing enough"; code 1, "overstepping". General population, Australia. The multipliers are rounded to the nearest .5.

## Societal Engagement Puts Business at Risk of Being Politicised

Percent who agree

#### I think business can avoid being political

when it addresses contentious societal issues



2023 Edelman Trust Barometer. ENG\_ISS. Do you agree or disagree with the following statement: It is possible for a business to engage in addressing contentious societal issues in ways that I would not consider to be political or politically motivated. 9-point scale; top 4 box, agree. General population, 27-mkt avg.

## Navigating Through Polarisation

## In Australia, CEOs Most Expected To Act on Employees, Climate, and Discrimination

Percent who say, in Australia

I expect CEOs to take a public stand on this issue:

Treatment of employees	91
Climate change	78
Discrimination	75
Wealth gap	74
Immigration	66

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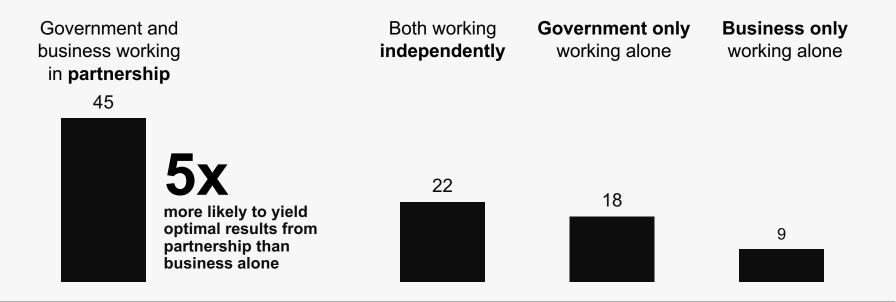
2023 Edelman Trust Barometer. CEO\_ISS\_EXP. For each of the following issues, please indicate what you expect CEOs to do. 3-point scale; code 1, publicly take a stand; code 2, take a stand and use resources. Question asked of half of the sample. General population, Australia. Data is rebased to exclude those that said, "don't know," and showing the sum of codes 1 and 2.

### **Best Outcomes When Government and Business Work Together**

Percent who say, in Australia

#### Approach most likely to result in **constructive action**

averaged across climate change, discrimination, immigration, employee treatment, and income inequality





**2023 Edelman Trust Barometer.** GOV\_VS\_BUS1. For each of the societal issues listed below, please indicate which of the following is the most likely to result in your country being able to work through any ideological divisions that exist regarding the issue and take constructive action to address it. 5-point scale; code 5, government and business working in partnership; code 2, government and business working independently; code 3, government working alone; code 4, business working alone. Question asked of half of the sample. General population, Australia. Data is rebased to exclude those that said, "don't know" and is showing an average of five issues.

#### **Trustworthy Information Insulates Business Action from Politicisation**

Among the 46% who say it is possible for a business to address societal issues without being seen as politicised, percent who say, in Australia

To avoid being seen as politically motivated when taking a stand:

Be a trustworthy information source	48
Base actions on science	47
Act on same values over time	39
Don't align with only one political party	37
Refuse to bend to political pressure	32

**2023 Edelman Trust Barometer.** ENG\_ISS\_HOW. You just said that it is possible for a business to engage in addressing contentious societal issues in ways that you would not consider to be politically motivated. Which of the following would be ways that a company could do that? Pick all that apply. Question asked among those who said it is possible for a business to engage in addressing issues that would not be considered political (ENG\_ISS/6-9). General population, Australia.

## Improve Economic Optimism: Invest in Fair Compensation, Fair Taxes, Local Communities

Percent who say, in Australia

CEOs are obligated to ...





2023 Edelman Trust Barometer. CEO\_PLAY\_BK. How obligated do you believe CEOs are to take the following actions? 5-point scale; top 3 box, obligated. Attributes shown to half of the sample. General population, Australia.

#### Hold Divisive Forces Accountable

Percent who say, in Australia

I believe CEOs are obligated to ...

Companies could strengthen the social fabric if they

Defend facts and expose questionable science used to justify bad social policy

Pull advertising money from platforms that spread misinformation Support politicians and media that build consensus and cooperation (avg)

73% 57% 72%

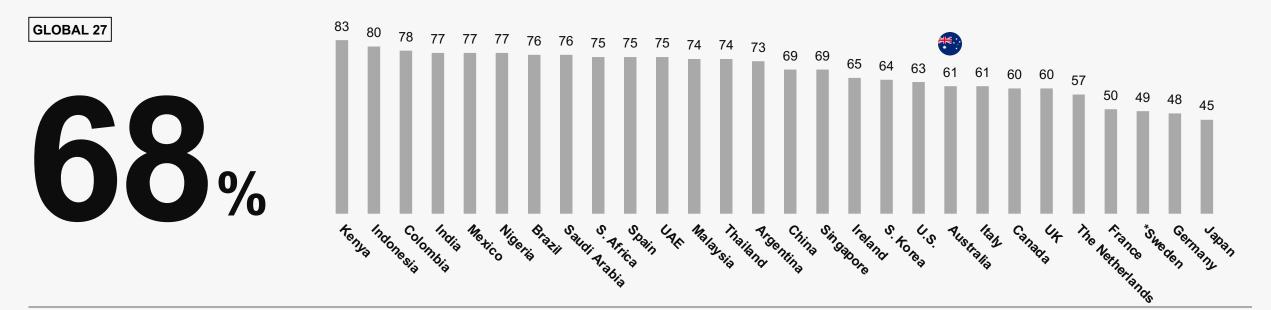
2023 Edelman Trust Barometer. CEO PLAY BK. How obligated do you believe CEOs are to take the following actions? 5-point scale; top 3 box, obligated. Attributes shown to half of the sample. POL SOL. How important do you feel each of the following would be to increasing civility among people in your country and strengthening the social fabric that binds people together? 6-point scale; top 3 box, help strengthen the social fabric. Attributes shown to half of the sample. General population, Australia. "When companies support politicians and media outlets that build consensus" is an average of attributes 2 and 9.



### Use the Power of Brands To Create a Shared Identity

Percent who say

Brands celebrating what brings us together and emphasising our common interest would strengthen the social fabric



**2023 Edelman Trust Barometer.** POL\_SOL. How important do you feel each of the following would be to increasing civility among people in your country and strengthening the social fabric that binds people together? 6-point scale; top 3 box, help strengthen the social fabric. Attributes shown to half of the sample. General population, 27-mkt avg. \*Sweden is not included in the global average.

## **Correcting Course In An Increasingly Polarised World**

## Support your home base

The data has been very clear in the need for business to prioritise those in their own backyard by directly addressing their anxieties and working to reassure. It will be important to listen to your workforce in order to effectively drive change that is meaningful and impactful to them.

## Collaborate with government

The best results come when business and government work together, not independently. Look for opportunities to build consensus and collaborate on policies and standards to deliver results that push us toward a more just, secure, and thriving society.

#### **Empower Gen Z**

3

It will be critical to better understand Gen Z as they engage and value things very differently to those before them. They are driving a generational shift in trust which will be critical to address on the pathway to change. It will involve changing the way things have been done in the past and setting a new tone for the future.

# Courage to take a stand

A grim economic view is both a driver and outcome of polarisation that fuels distrust. Have the courage to take a stand on key issues that unify and hold divisive forces accountable.