





# 20<sup>th</sup> ANNUAL EDELMAN TRUST BAROMETER

Methodology

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Online survey in 28 markets

34,000+ respondents total

All fieldwork was conducted between October 19 and November 18, 2019

2020 Edelman Australia Trust Supplementary Study. Fieldwork was conducted in February 2020

28-market global data margin of error: General population +/- 0.6% (N=32,200), informed public +/- 1.2% (N=6,200), mass population +/- 0.6% (26,000+), half-sample global general online population +/- 0.8% (N=16,100).

Market-specific data margin of error: General population +/-2.9% (N=1,150), informed public +/-6.9% (N = min 200, varies by market), China and U.S. +/-4.4% (N=500), mass population +/-3.0% to 3.6% (N =min 736, varies by market).

Gen Z MOE: 28-market = +/- 1.5% (N=4,310) Market-specific = +/- 5.3 to 10.5% (N=min 88, varies by market).

#### **General Online Population**

1,150 respondents per market

Ages **18+** 

All slides show general online population data unless otherwise noted



#### **Informed Public**

**500** respondents in U.S. and China; **200** in all other markets

Represents 17% of total global population

Must meet 4 criteria

- Ages 25-64
- ► College-educated
- ► In top 25% of householdincome per age group in each market
- Report significant media consumption and engagement in public policy and business news



2020 Gen Z oversample

250 respondents age 18-24 per market



#### **Mass Population**

All population not including informed public

Represents **83%** of total global population

# TRUST INEQUALITY SETS NEW RECORDS

Trust Index

Mass population 14 points less trusting

23 markets with double-digit trust gaps

**2020 Edelman Trust Barometer.** The Trust Index is the average percent trust in NGOs, business, government and media. TRU\_INS. Below is a list of institutions. For each one, please indicate how much you trust that institution to do what is right. 9-point scale; top 4 box, trust. Informed public and mass population, 28-mkt avg.

#### 2020 Informed public 65 Global 28 90 China 87 India 82 Indonesia 80 Saudi Arabia 78 Thailand 75 UAE 71 Mexico 71 Singapore 68 Australia 68 Malaysia 67 Canada 67 The Netherlands 64 Germany 64 Italy 63 France 62 Colombia 60 Argentina 60 Brazil

60

59

58

57

54

53

53

50

Ireland

Spain

Kenya

Japan

S. Korea

S. Africa

Russia

U.S.

Hong Kong

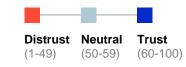
U.K.

51	Global 28		14
77	China		13
74	India		13
70	Indonesia		12
64	UAE		
62	Thailand		16
60	Singapore		
59	Saudi Arabia	ı	21
58	Malaysia		10
58	Mexico		13
57	The Netherla	ands	10
56	Kenya		2
52	Colombia		10
51	Canada		16
49	Brazil		11
49	Hong Kong		5
49	S. Korea		
48	Argentina		12
48	Italy		16
45	Australia		23
45	U.S.		8
44	Germany		20
44	S. Africa		
43	Ireland		<b>17</b>
42	France		21
42	Japan		
42	Spain		<b>17</b>
39	U.K.		18
27	Russia		14

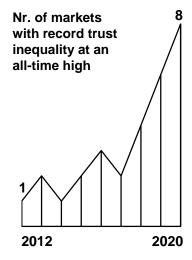
Trust gap

2020

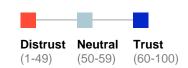
**Mass population** 



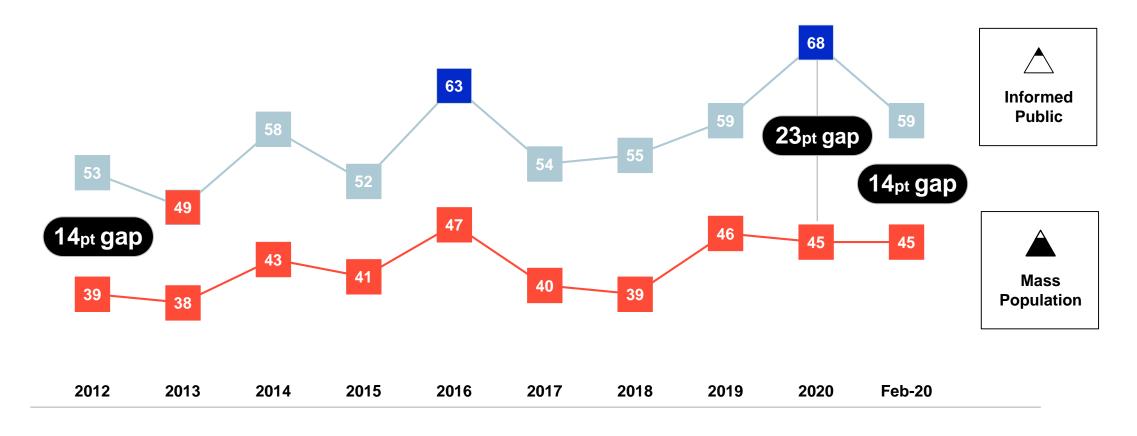
#### Record trust inequality



# TRUST INEQUALITY INCREASES THEN FALLS IN THREE MONTHS



#### Trust Index







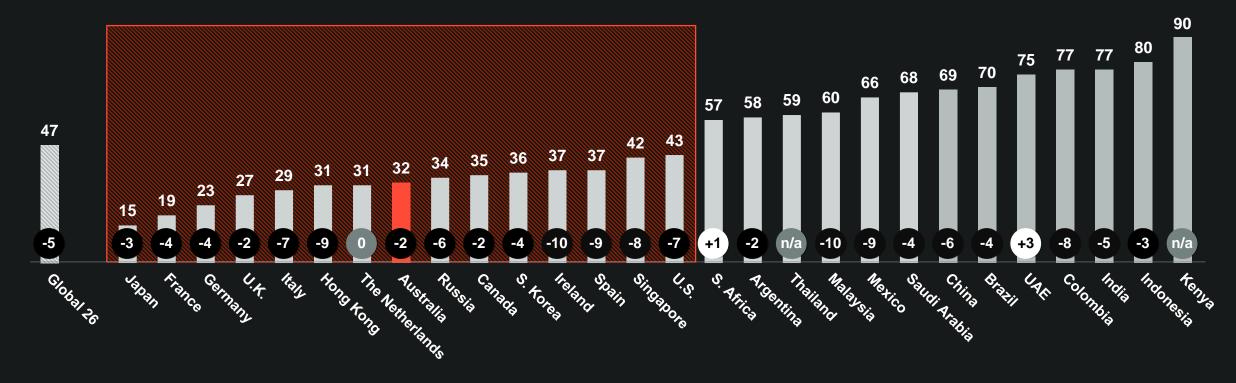


# PESSIMISTIC ABOUT ECONOMIC PROSPECTS

Percent who believe they and their families will be better off in five years' time

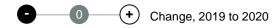


**Majority pessimistic in 15 of 28 markets** 



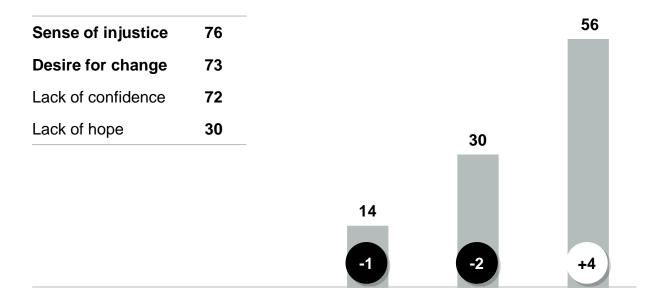
### A FAILING SYSTEM

Percent in Australia who agree



#### How true is this for you?

The system is...

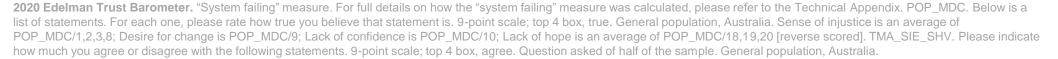


Working for me

Capitalism as it exists today does more harm than good in the world

50%





Not sure

Failing me



## WE'RE ALL WORRIED ON ENVIRONMENTAL MATTERS

Percent in Australia who worry about each concern

NET WORRY SCORE ON ENVIRONMENT

89%

78% Bushfires

76% Drought

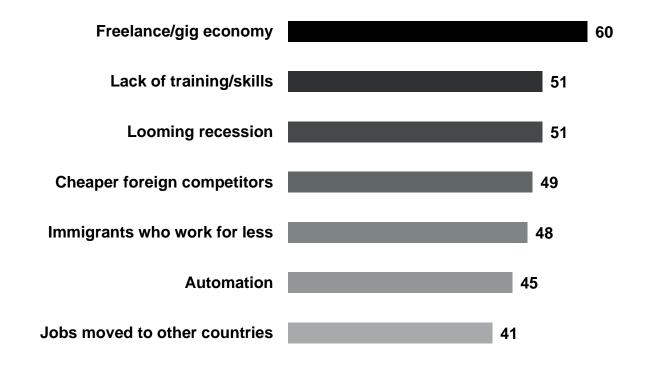
**2020 Edelman Australia Trust Supplementary Study.** POP\_EMO. Some people say they worry about many things while others say they have few concerns. We are interested in what you worry about. Specifically, how much do you worry about each of the following? 9-point scale; top 4 box, worried. Environmental concern net = codes 29, 30, 31, 32, 33. General population, Australia.

# THE FUTURE OF WORK RAISES WORRIES ABOUT JOBS

Percent of employees in Australia who worry about job loss due to each issue

I worry about **losing my job**due to one or more of these causes

80%





# TECHNOLOGY IS OUT OF CONTROL

Percent in Australia who agree

The pace of change in technology is **too fast** 

I worry technology will make it impossible to know if **what people are seeing or hearing is real**  Government does not understand emerging technologies enough to regulate them effectively

1

 $\perp$ 

59%

69%

69%

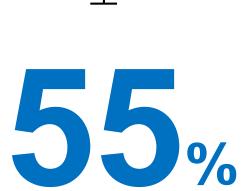


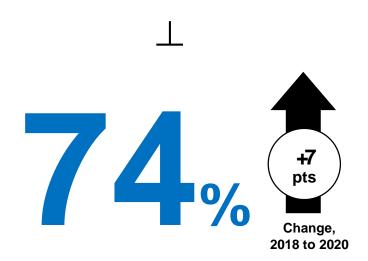
# **WORRY ABOUT QUALITY INFORMATION**

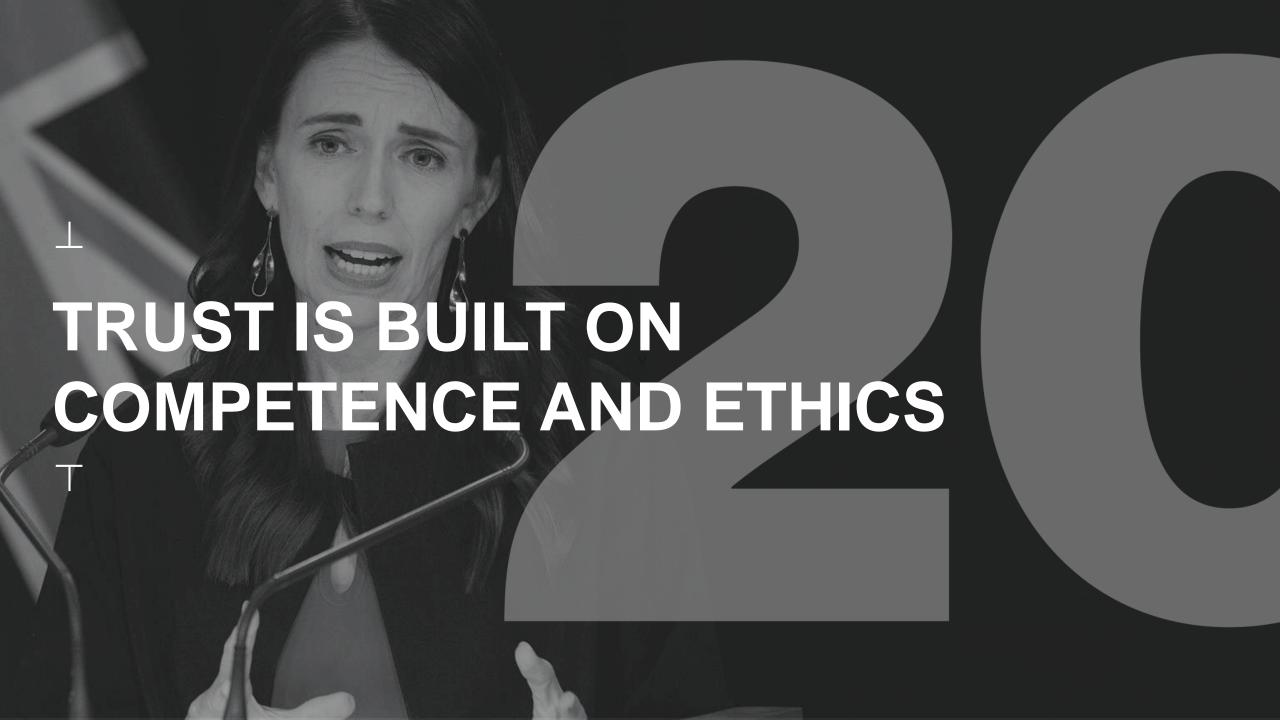
Percent in Australia who agree

The media I use are **contaminated** with untrustworthy information

I worry about false information or **fake** news being used as a weapon





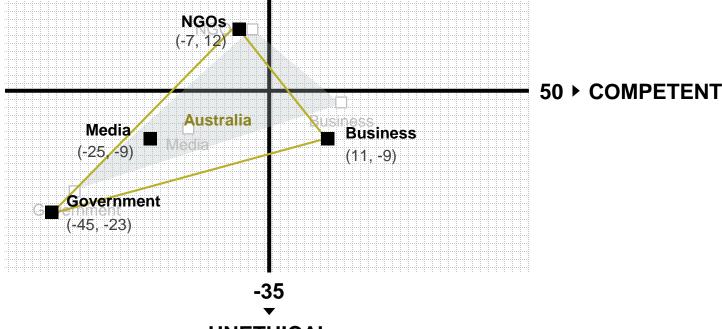


Global

# NO INSTITUTION SEEN **AS BOTH COMPETENT** AND ETHICAL

(Competence score, net ethical score)

**LESS COMPETENT 4** - 50



**ETHICAL** 

35

**UNETHICAL** 

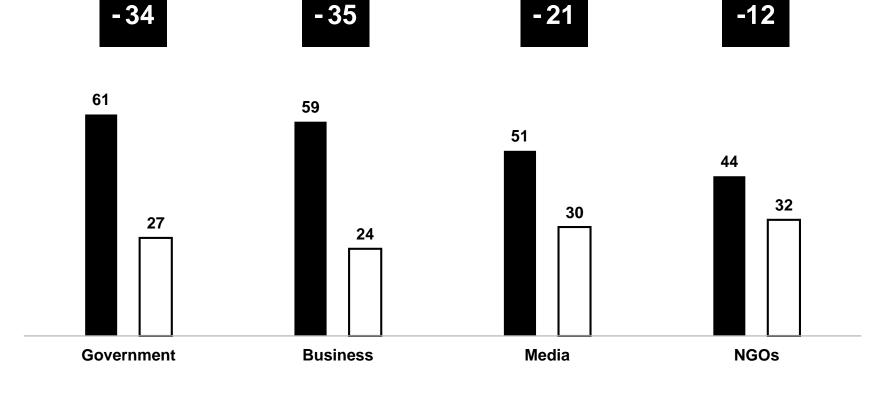
## **INSTITUTIONS SEEN AS UNFAIR**

Percent in Australia who cite each as a reason they trust or distrust each institution

This institution...

- Is purpose-driven
- Is honest
- Has vision
- Is fair





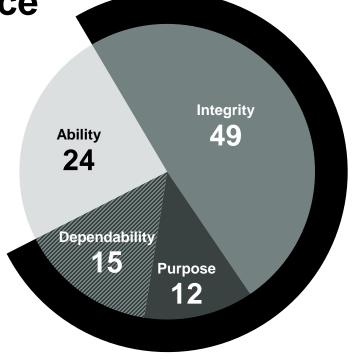


# ETHICAL DRIVERS 3X MORE **IMPORTANT TO COMPANY TRUST** THAN COMPETENCE

Percent of predictable variance in trust explained by each dimension

Competence

**24**%



**Ethics** 

**76**%

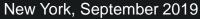
Washington, August 2019

The Business Roundtable redefines the purpose of a corporation



Biarritz, August 2019

**Business for Inclusive** Growth (B4IG) coalition forms to address inequality and diversity



Coalition of business, civil society and UN leaders pledge to set climate targets to 1.5°C



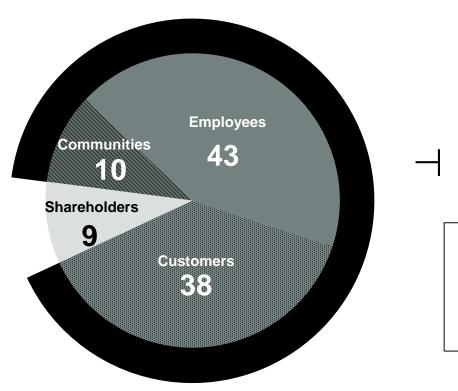
BlackRock shifts investment strategy to focus on sustainability





# SERVE THE INTERESTS OF ALL STAKEHOLDERS

Percent in Australia who ranked each group as most important





Stakeholders, not shareholders, are most important to long-term company success Percent in Australia who agree



a company can take actions that both increase profits and improve conditions in communities where it operates

# INCREASED EXPECTATION PLACED ON AUSTRALIAN BUSINESS LEADERS

Percent in Australia who agree

CEOs should take the lead on change rather than waiting for government to impose it

